



**FEDERAL GOVERNMENT CASE STUDY**

## **IT Asset Disposition at its Largest Scale**

### **MISSION**

To provide the United State government's largest intranet with disposition services and prove our process at scale.

## COMPANY INFO

The Navy/Marine Corps Intranet (NMCI) is a United States Department of the Navy program designed to provide the majority of information technology services for the entire Department, including the United States Navy and Marine Corps.

As of 2020, NMCI included more than 363,000 computers, serving more than 707,000 sailors, Marines and civilians in 620 locations in the continental United States, Hawaii, and Japan, making it the largest internal computer network in the world.

**363,000**

Computers

**700,000**

Users

**620**

Locations



## IMPACT

Apto Solutions began providing services to NMCI in 2007 after they successfully executed a proof of concept (POC) with Cap Gemini. The POC demonstrated that Apto could manage the disposition of excess computing equipment more effectively than their current disposition process.

Over the past 15 years, contracts evolved from NMCI to Next Generation Enterprise Network Solution (NGEN) to End User Hardware (EUHW). Since 2007, Apto has sold over 1 million end user computing devices generating over \$70MM in value recovery. Most importantly, Apto has been instrumental in ensuring no sensitive data has been compromised. Supporting the Department of Defense is a unique challenge that requires flawless execution.

## APTO'S SERVICES

- Warehousing and Distribution
- Inadvertent Receipt of Secret Material
- Secure Data Destruction
- Value Recovery
- Sustainable Recycling



## PROJECT SUMMARY

### Warehousing and Distribution

With facilities located on the east coast (Atlanta) and west coast (SF Bay Area), Apto receives direct shipments from bases, end users, and partner locations. Responsibilities include redeployments to bases, end users and partner locations.

### Secure Data Destruction

Apto's process has been vetted by Department of Defense authorities to properly handle, report, and redeploy the inadvertent receipt of secret or top secret material. Apto handles the secure shredding of all unclassified drives.

## PROJECT OUTCOME



**1MM+**

Processed over a million units



**\$70MM**

Total Value of Equip. Returned



**100k+**

Recycled over 100k units



**100%**

Transparency to final processor



**0**

No classified or unclassified data compromised

### Value Recovery

Apto's hardware auction platform has over 300 pre-screened participants located throughout the world and has been instrumental in maximizing recovery value for over 1 million computers.

### Sustainable e-waste Recycling

Our closed-loop approach to responsible e-waste recycling provides direct data on raw materials from smelters and refiners with a 100% transparent tracking system and verified supply chain traceability.

## CONCLUSION

The Latin definition of Apto:

***To Adapt, Fit, Adjust, and Accommodate.***

The success of this ongoing project is not only measured by the longstanding relationship that Apto Solutions has developed with the NMCI, but by the team's dedication to providing best-in-class client service. We continue to optimize the way NMCI manages its ITAD program with innovations in sustainable recycling practices and flawless disposition execution.



## CONTACT US

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## VISIT US

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